# Franchisee application form



### Instructions

This form can be completed electronically. You should then save it to your computer as a .pdf and email to: Franchiseinfo@campingandcaravanningclub.co.uk OR

Print and complete in block capitals. Post to:

Franchise Support Executive, Camping and Caravanning Club (Franchising) Ltd, Greenfields House, Westwood Way, Coventry, CV4 8JH.

## Applicant 1

Mr/Mrs/Miss/Ms/Other:	First name:
Surname:	Known as:
Address:	
Town:	
County:	Postcode:
Daytime Tel. No:	
Mobile Tel. No:	
Email address:	
Date of birth:	
Marital status:	
Partner's name:	
Are you a member of the Camping and Caravanning	Club? Yes No
Have you ever owned a franchise? If "yes", please provide details.	
Have you ever had a business failure?	
Have you ever declared personal bankruptcy?	
Do you have any criminal convictions? If "yes", please provide details.	

### Declaration

I verify that the particulars given are to the best of my knowledge complete and correct.

Signed\*:

Date:

\*If completing electronically, please type your name.

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# Applicant 2

Mr/Mrs/Miss/Ms/Other:	First name:
Surname:	Known as:
Address:	
Town:	
County:	Postcode:
Daytime Tel. No:	
Mobile Tel. No:	
Email address:	
Date of birth:	
Marital status:	
Partner's name:	
Are you a member of the Camping and Caravanning	Club? Yes No
Have you ever owned a franchise? If "yes", please provide details.	
Have you ever had a business failure?	
Have you ever declared personal bankruptcy?	
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#### Declaration

I verify that the particulars given are to the best of my knowledge complete and correct.

Signed : Date:
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\*If completing electronically, please type your name.

## Personal Statement Guidelines



Using the questions below as a guide, please provide a personal statement on why you are looking to open and run a camping and caravanning site, and what qualities you feel you have that would make you successful Camping and Caravanning Club franchisees.

#### Please provide the statement as a separate document with your application.

- 1. Please tell us why you feel Franchising will work for you.
- 2. Please describe your experiences of outdoor life and in particular camping and caravanning.
- 3. Do you belong to any holiday organisations? if so, please describe your experiences.
- 4. Please describe your understanding of the lifestyle/work ethic required in the Camping and Caravanning industry.
- 5. Please describe how the knowledge and skills you have gained in any occupations/ businesses will help you in running a successful Camping and Caravanning Club Franchise.
- 6. Where, if any, would your priority areas of search for a site be? (Please be aware that the smaller the area of search the longer it can take to find a suitable site.)
- 7. What factors are important to you in choosing the location for your site?
- 8. Please describe how your personal philosophies fit in with the Club's Mission, Vision and Spirit.
- 9. Please describe how you would create a customer focused camping experience for our members and guests.
- 10. From your personal experience please describe what you feel makes a successful campsite.
- 11. Please describe the steps you will be taking to fully evaluate the Camping and Caravanning Club Franchise opportunity.
- 12. Please outline the steps you will take to prepare your business plan and highlight the key success factors you will be looking for.
- 13. Please tell us about your health and any illnesses that may impact on your ability to set up and run a franchise.
- 14. Closing statement.

## Franchisee financial statement



### Important

Applicants must have minimum disposable assets of £400,000 to be considered for a franchise.

### Assets

Cash in hand and unrestricted in the bank:	£
Shares/unit trusts/pension scheme:	£
Stocks/Bonds/debentures:	£
Main residence - current market value:	£
Additional property - current market value:	£
Other assets:	£
Total assets:	£

### Liabilities

Mortgages payable on main residence:	£
Mortgages payable on additional property:	£
Loans (secured and unsecured):	£
Credit cards payable:	£
Other liabilities:	£
Total liabilities:	£

## Sources of income

Annual salary (both parties):	£
Bonus:	£
Dividends interest:	£
Income from additional property:	£
Business profits:	£
Total income:	£



# Campsite Specification (Existing site owners only)

Site name:		
Site address: (if different from the address provided)		
Website address: (if applicable)		
Your Big Sites Book reference (if applicable):	Postcode:	
Total area of the site: (acres)		
<b>Usable area:</b> (if less than the total) (acres)		

#### Pitches

Total number of licensed pitches:	
Number of hardstandings available:	
Number of electric hook- ups available:	
Number of pitches under 28 day rule:	
Number of seasonal pitches and season dates:	
Total number of Caravan Holiday Homes:	

#### Please give a breakdown of caravan holiday homes between the following categories:

Number privately owned:	
Site owned and available for letting:	
Site owned and occupied by seasonal staff:	

## Campsite Specification (Existing site owners only)



Storage compound?:	Yes No	Size:
Other camping types: eg Pods, Tipi's, Yurts		
Season		
Is the site open all year round?	Yes No	

#### Facilities (Please specify numbers)

If not, please enter the

season dates:

Toilets:	Male:		Female:
Showers:			
Disabled:	Yes	No	ers:
Family room:	Yes	No	ers:
What additional facilities do you provide on site e.g. café, swimming pool, recreation room (please detail)			

#### **Greenfield Site**

If your proposed site is a Greenfield location, please provide details of your proposal including business plan (if applicable)